








Is your company looking for skilled workers? **LET'S TALK DUAL TRAINING.**

Dual Training Grants employ the Earn-as-You-Learn Approach:

On the job training + Related instruction = Dual training

-  The Minnesota PIPELINE Program offers you the opportunity to build the high-in-demand skills you are searching for through a Dual Training Grant.
-  Employers and organizations of employers can become Dual Training Grantees.
-  Dual Training Grantees, employers like you, could cover the expenses related to employee instruction (industry recognized degrees, certificates and credentials).
-  Employers also receive technical support from Minnesota's PIPELINE Program to develop and expand dual training programs.
-  As an employer, your company or organization may be awarded up to \$150,000 a year (\$6,000 a year for each student).

Eligible Industries:

- ▶ ADVANCED MANUFACTURING
- ▶ AGRICULTURE
- ▶ HEALTH CARE SERVICES
- ▶ INFORMATION TECHNOLOGY

Get In Touch

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Investing in dual training will turn your workers into highly skilled employees.

This is a solid approach to help you stay competitive in your industry and in a globalized market. Read what other grantees have to say about dual training:

"Since implementing the PIPELINE Program Dual Training Grant, we are experiencing strong employee retention of only a seven percent turnover rate in 2016 as compared to the industry average of a 16 percent turnover rate. In addition, we have a larger applicant pool of experienced manufacturing professionals."

-Tim Walker, Training & Development Specialist,
Pequot Tool & Manufacturing

"We have received strong positive feedback about the PIPELINE Program and also helpful advice from both the employers and the students/employees to make the program stronger going forward... None of the employees [currently] participating have left their jobs during the program, which points to the success of retaining the employees..."

-Erin Buie, Director of Government Affairs,
Care Providers of Minnesota

"Sappi is committed to developing a safe and highly-trained workforce. At our Cloquet Mill, we've successfully implemented a new training program that provides advancement opportunities to our current employees. Also, thanks to a steady stream of referrals and local press coverage, our new training program receives a lot of interest from young people considering maintenance work as a rewarding career option as we continue to create sustainable and innovative paper products."

-Pam Baker, Talent Manager, Cloquet Sappi

"The PIPELINE Program Dual Training Grant is an invaluable workforce development tool for our region. It is strengthening economic growth in our companies and our communities. As of today, we have 10 companies who have trained approximately 50 workers in mechatronics through Minnesota Innovation Institute. The positions range from operators to maintenance to manufacturing support positions in quality and parts. New companies are approaching us in and outside of our region to see how they can be involved. It's a great investment that's impacting the company's bottom lines."

-David Hengel, Executive Director, Greater Bemidji

The Grant offers you:

- ▶ Competency building
- ▶ Earn-as-you-learn strategy
- ▶ Continuous technical support
- ▶ Up to \$150,000 a year



APPLY TODAY 
for a Dual Training Grant!

Employer applications are available each spring.